

Message Text

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PAGE 01 STATE 093234

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INFO OCT-01 EUR-12 NEA-10 ISO-00 EB-07 /030 R

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EUR/SE/BSCARLIS (INFO)

NEA/ARN/PBULLEN (INFO)

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P 162315Z APR 76

FM SECSTATE WASHDC

TO AMEMBASSY DAMASCUS PRIORITY

INFO AMEMBASSY ATHENS PRIORITY

UNCLAS STATE 093234

E.O. 11652:N/A

TAGS: BEXP, SY, GR

SUBJECT: DAMASCUS CPF, JULY 25, 1976

REF: DAMASCUS 1819 MARCH 26, 1976

1. AFFIRMATIVE: HUGHES TOOL, ONE 3X5 BOOTH AND APPLIED POWER 4 BOOTHS 3X5 AND 250 SQ M. OUTSIDE. LATER INFORMATION SUPPLIED APPLIED POWER HQ. U.S. PFIZER ONE 3X4 BOAT.

2. NEGATIVES: US STEEL, TEXTRONICS, FMC, AIRCO, BORDEN, HARVARD APPARATUS, PIPER, UNITED TECHNOLOGIES, SCHLUMBERGER, TRW. EATON ALSO CONSIDERED NEGATIVE.

3. COMPANIES STUDYING INVATION BUT CONSIDERED WEAK: CHRYSLER, ADDRESSOGRAPH, TEXAS INSTRUMENTS, AND DRESSER.

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PAGE 02 STATE 093234

4. OVERSEAS DECISION: CARRIER AND EASTMAN KODAK ATHENS.

AMEMBASSY ATHENS SHOULD ALSO RE-CONTACT TRANE CO., AS
FOLLOWS: JOE ANTAKI, MARKETING MGR. OR EYVES GROS, TRANE
S.A. ATHENS, TELEX 863-214-227. SEEMS ANTAKI HAS BE-
BEEN AWAY FROM OFFICE BUT NOW RETURNED. ALSO HOTLEAD-MR.
BYRON OLIVER OF HEWLETT PACKARD, ATHENS.

5. PROBABLES: DAMASCUS-RICE COUNCIL AND IBM. CURRENTLY
USDOC HAS NO PROBABLES.

6. OUTSIDE SPACE: REF DAMASCUS 1856, WE NOW BELIEVE BEST
TO END SOLICIATION OF OUTSIDE SPACE LIMITING IT TO EXI-
STING 1,000 SQ. M. MUCH PROBLEMS WITH EXTRA LIGHTING,
BUDGET, TRAFFIC FLOW IF WE TAKE ADDITIONA SECTIONS. IF
SOMEONE DROPS OUT OF OUR 1,000 SQ. M., WE CAN FILL WITH
A STANDBY.

7. BASED UPON CURRENT DESIGN CONFIGUATION, ALL 3X5
BOOTHES ARE COMMITTED AND OF THE 3X4 BOOTHS ONLY 5 REMAIN.
PLEASE DO NOT OFFER 3X5 ANY LONGER.

8. USDOC SEEKS POST'S COMMENTS ON FOLLOWING: A. DATE ON
WHICH PAVILION BLDG. WILL BE CLEAR. B. DATE ON WHICH FAIR
AUTHORITY WILL HAVE INSIDE PAVILION REPAVED AT THEIR
EXPENSE. C. DOES FAIR AUTHORITY STILL AGREE TO NEW CARPE-
TING AT THEIR EXPENSES AND DOES THIS INCLUDE ALL AISLE
AND ENTRANCE AREAS. D. HAVE FAIR AUTHORITIES AGREED TO
PERMIT ANY LOCAL FORWARDER TO CLEAR EXHIBIT IT. ALSO,
REGARDING LIST OF LOCAL FORWARDERS
PROVIDED BY CABLE, DAMASCUS 1666, ARE THEY ALL DULY LICENSED BY
SYRIAN CUSTOMS? E. CONCERNING EXHIBITION ITEMS SHIPPED FROM
THE US TO DAMASCUS, WE ASSUME THE CONSULAR LEGALIZATION AS
MENTIONED IN THE FAIR AUTHORITY PUBLICATION "SPECIAL
INSTRUCTIONS" THAT THIS IS NOT REQUIRED. PLEASE ADVISE,
SINCE IT APPEARS THAT IT WAS NOT REQUIRED IN 1975.
ROBINSON

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